

# Industrial Alliance Insurance and Financial Services Inc. / IA Clarington GIF IA CLARINGTON STRATEGIC EQUITY INCOME GIF<sup>1</sup>

Information as at December 31, 2024

## Since May 29, 2023, the Deferred Sales Charge option is no longer available for new investments and additional deposits.

## **QUICK FACTS**

Date of first offer under IA Clarington GIF: May 4, 2007

Portfolio Advisor: iA Global Asset Management

Total Fund Value: \$19.2 million

**Number of Units Outstanding: 973,492** 

Portfolio Turnover Rate: 3.64% Minimum Investment: \$500

<b>Guarantee Option</b>	MER	Net Asset Value per Unit
Guarantee A	3.27%	\$17.87
Guarantee B	2.99%	\$18.81
Guarantee C <sup>2</sup>	2.55%	\$25.55

#### WHAT DOES THIS FUND INVEST IN?

This Fund invests in units of the IA Clarington Strategic Equity Income Fund, which primarily invests in high-quality dividend-paying common and preferred shares of Canadian and foreign corporation, income trust units and/or fixed income securities of Canadian and U.S. issuers.

Top 10 investments of the underlying mutual fund	
Royal Bank of Canada	4.16%
AtkinsRéalis Group Inc.	3.32%
Loblaw Cos. Ltd.	3.29%
Stantec Inc.	3.28%
The Toronto-Dominion Bank	3.05%
Waste Connections Inc.	2.85%
Visa Inc.	2.83%
Fortis Inc.	2.69%
Canadian Pacific Kansas City Ltd.	2.47%
CGI Inc.	2.27%
Total	30.21%

Total investments of the underlying mutual fund: 85

Investment segmentation of the		
underlying mutual fun	d	
Canadian Equity	69.83%	
U.S. Equity	18.05%	
Short Term and others	12.12%	
Total	100 00%	

## WHO IS THIS FUND FOR?

## This Fund may be suitable for investors:

- seeking dividend income and potential capital growth
- investing with average risk tolerance
- planning to invest for the medium to long term

#### **HOW RISKY IS IT?**

The value of your investment can go down. Please refer to the Information Folder for further details.

#### RISK LEVEL

	Low to	Moderate		
Low	moderate	Moderate	to high	High

## **ARE THERE ANY GUARANTEES?**

This Fund is offered under an insurance contract. It comes with guarantees that may protect your investment if the markets go down. The MER includes the insurance fee for the guarantees. For details, please refer to the Information Folder and the contract.

## **HOW HAS THE FUND PERFORMED?**

This section tells you how the Fund has performed over the past years for a policyholder who chose the Guarantee A guarantee option. Returns shown are after the MER has been deducted.

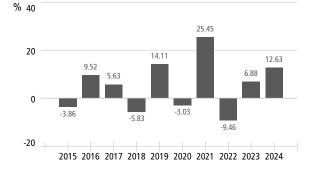
Important: Past performance does not indicate how the Fund will perform in the future. Also, your actual return will depend on the guarantee option you choose, any changes you made to your investment and your personal tax situation.

## **AVERAGE RETURN**

A person who invested \$1,000 in the Fund 10 years ago (or since the date it was first offered under IA Clarington GIF if less than 10 years) now has \$1,585. This works out to an average return of 4.71% a year.

## **YEAR-BY-YEAR RETURNS**

This chart shows how the Fund has performed for the last 10 years. In this period, the Fund was up in value 6 years and down in value 4 years.



<sup>&</sup>lt;sup>1</sup> The Fund is close to new deposits on existing contracts and new issues. Existing pre-authorized debit (PAD) plans continue to be honoured but cannot be changed. Switches between funds also continue to be permitted.

<sup>&</sup>lt;sup>2</sup> Guarantee C offered for contracts issued as of May 12, 2016.

## IA CLARINGTON STRATEGIC EQUITY INCOME GIF

## **HOW MUCH DOES IT COST?**

The following tables show the fees and expenses you could pay to buy, own and sell units of the Fund.

The ongoing fees and expenses are different for each guarantee option.

One of the following sales charges will apply, see the information Folder and Individual Variable Annuity Contract for full details or discuss with your life insurance agent.

Sales Charge Option	What You Pay	How It Works
Deferred Sales Charge	Surrender Fees           If you surrender within:           1st year         5.75%           2nd year         5.50%           3rd year         5.00%           4th year         4.50%           5th year         4.00%           6th year         3.50%           7th year         2.00%           8th and + year         0%	The deferred sales charge is a fixed rate and is deducted from the amount you surrender. Any deferred sales charges paid go to iA Financial Group.  When you invest in the Fund, iA Financial Group pays to the Distributor a commission of up to 5%. For investments made in funds as of the Annuitant's age of 80, this commission will be fully recovered by iA Financial Group if the death of the Annuitant occurs within the 24 months following the date of the investment.  You have the right to surrender up to 10% of the market value of your units each year, without a surrender fee.  You may switch to units of another fund under the contract at any time without paying a deferred sales charge.
Front End Sales Charge	Up to 5% of the amount to be invested in the Fund.	There is an applicable sales charge of up to 5% which is negotiable between you and your life insurance agent. This sales charge is deducted from the amount invested and is paid to the Distributor as a commission.

#### **ONGOING FUND EXPENSES**

The MER includes the management fee and operating expenses of the Fund. It also includes the insurance fee associated with the guarantees. You don't pay these expenses directly but they will reduce the return on your investment. For details about how the guarantees work, please refer to the Information Folder and the contract.

<b>Guarantee Option</b>	<u>Maturity</u>	<u>Death</u>	MER* (Annual rate as a % of the Fund value)
Guarantee A	100%	100%	3.27%
Guarantee B	75%	100%	2.99%
Guarantee C * MER shown may differ from actual MER.	75%	75%	2.55%

#### TRAILING COMMISSION

iA Financial Group pays a trailing commission as long as you have investment in the Fund. This commission is for the ongoing service and advice your life insurance agent and the Distributor provide. The trailing commission is included in the management fee. The rate depends on the sales charge you choose. The trailing commission is calculated on the monthly average market value of your investment in the Fund and paid quarterly.

**Deferred sales charge** - up to 0.50% of the market value of your investment each year **Front end sales charge** - up to 1.00% of the market value of your investment each year

#### **OTHER FEES**

You may have to pay other fees when you surrender or transfer investments in this Fund.

A transaction fee of \$35 may be charged for a surrender or transfer in accordance with administrative policies in force.

If you surrender or transfer an investment in the Funds within 90 days of the investment date, you may have to pay a frequent trading fee equal to 2% of the market value of this investment. These fees are reinvested in the Fund.

#### WHAT IF I CHANGE MY MIND?

You may change your mind within two business days of the earlier of:

- the date you received confirmation or
- five business days after it is mailed.

You may also change your mind about subsequent transactions you make under the contract within two business days of the earlier of:

- the date you received confirmation of the transaction or
- five business days after it is mailed.

In this case the right to cancel only applies to the new transaction. You have to tell the insurer in writing, by e-mail, fax or letter, that you want to cancel. The amount returned will be the lesser of:

- the value of the premium invested or
- the value of the investment on the valuation day following the day iA Financial Group received your request to cancel. The amount returned only applies to the specific transaction and will include a refund of any sales charges you paid.

## FOR MORE INFORMATION

This summary may not contain all the information you need. Please read the Information Folder and IA Clarington GIF Individual Variable Annuity Contract.

#### iA Financial Group

c/o IA Clarington Investments Inc. 26 Wellington Street East, Suite 600 Toronto, ON M5E 1W9 1-800-530-0204

www.iaclarington.com